## **Housing News Update**



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# **Existing Home Sales Highest Since 2007**

Sales of existing homes surged in March to a seasonally adjusted annual rate of 5.71 million, rising 4.4 percent from an unexpected decline in February, and reaching the highest level in nearly ten years. The National Association of Realtors said the gains were shared by both single-family and condo sales. Tight inventories meant shortened marketing times. Three of the four regions had higher sales with only the West posting a slight decrease.

#### Newswires from Thomson Reuters:

- U.S. MARCH EXISTING HOME SALES 5.71 MLN UNIT RATE (CONSENSUS 5.60 MLN), VS FEB 5.47 MLN (PREV 5.48 MLN)-NAR
- U.S. MARCH EXISTING HOME SALES +4.4 PCT VS FEB -3.9 PCT (PREV -3.7 PCT)-NAR
- U.S. MARCH INVENTORY OF HOMES FOR SALE 1.83 MLN UNITS, 3.8 MONTHS' WORTH
- U.S. MARCH NATIONAL MEDIAN HOME PRICE FOR EXISTING HOMES \$236,400, +6.8 PCT FROM MARCH 2016
- U.S. NAR SAYS 6 PCT OF U.S. MARCH EXISTING HOME SALES WERE DISTRESSED VERSUS 7 PCT IN FEB, 8 PCT IN MARCH 2016
- U.S. MARCH EXISTING HOME SALES RATE HIGHEST SINCE FEB 2007-NAR

More details to follow...

### National Average Mortgage Rates



	Rate	Change	Points	
Mortgage News Daily				
30 Yr. Fixed	6.86%	-0.05	0.00	
15 Yr. Fixed	6.31%	-0.02	0.00	
30 Yr. FHA	6.32%	-0.06	0.00	
30 Yr. Jumbo	7.04%	-0.03	0.00	
5/1 ARM	6.53%	-0.02	0.00	
Freddie Mac				
30 Yr. Fixed	6.78%	-0.08	0.00	
15 Yr. Fixed	6.07%	-0.09	0.00	
Mortgage Bankers Assoc.				
30 Yr. Fixed	7.00%	-0.03	0.60	
15 Yr. Fixed	6.63%	+0.07	0.61	
30 Yr. FHA	6.87%	-0.03	0.92	
30 Yr. Jumbo	7.13%	+0.02	0.38	
<b>5/1 ARM</b> Rates as of: 7/26	6.22%	-0.16	0.60	

#### **Recent Housing Data**

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

# **Housing News Update**

# **Lending on Tap in Every State**

Change **Builder Confidence** Mar 51 +6.25%

Buyers in all 50 states trust my team to close their loans simply and on time.

Our team works hard to make your loan process appear simple. Even when you're already pre-approved with a lender, you'll benefit from talking with us.

Where are you in your process? Where are you trying to go? I'll share with you how we'll be a part of that journey.

Jeff Statz

Value

