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# Watch Out For Fake Mortgage Rate News

Despite your thoughts on the term "fake news," we have to talk about it in the context of mortgage rates. It's highly pertinent, even if deception is far from the intention. Thursday is a big day for mortgage rate news because that's when Freddie Mac's weekly mortgage rate survey is published. Why does that matter? Because, while any given lender can do a fine job of tracking their own rates over time, Freddie is one of the only games in town when it comes to capturing a broad average rate offering among multiple lenders. It doesn't hurt that their numbers go back to the 70's and that they're one of the two gigantic housing agencies that see a vast majority of all mortgages in the US move across their desks in some capacity.

Over time, reporters have found it easy to simply cover mortgage rates once a week when Freddie's report comes out rather than gopher multiple rate quotes from multiple lenders every day. That model has worked well for just about everyone just about every week, but there are times where it breaks down woefully. This is one of those times.

At issue is the inherent LAG in Freddie's methodology. Surveys are sent out Monday and are accepted through Wednesday. But most of those who are going to respond end up doing so right when they get the survey. As such, the rate index that is published on a Thursday is mostly just a Monday vs Monday rate report. As such, it can be wildly inaccurate when the rest of the week is volatile. In our experience (which involves gophering actual rates from multiple lenders multiple times per day), the changes in Freddie's survey rates also tend to lag in terms of magnitude as well.

For example, their 30yr rate moved up from 3.05 to 3.09 "this week" and thus only up 0.29% since the week ending Feb 14, 2021 (when things really got intense). Over that same time we've logged an increase of 0.54%. The chart below tells the story. Freddie in blue, us in orange.

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3.40% is an average that includes purchases and refis. That accounts for part of the difference since purchases have lower rates currently. Even so, purchase rates are easily averaging 3.25% today. Many lenders are already up to 3.375%. Lower credit scores, lower down payments, investment properties, and other adjustments only make things worse.

So what happened?

## National Average Mortgage Rates




| | Rate | Change | Points |
|---|---|---|---|
| **Mortgage News Daily** | | | |
| 30YR Fixed | 7.51% | +0.01 | 0.00 |
| 15YR Fixed | 7.04% | +0.01 | 0.00 |
| 30YR FHA | 7.08% | +0.03 | 0.00 |
| 30YR Jumbo | 7.52% | +0.02 | 0.00 |
| 7/6 SOFR | 7.12% | -0.01 | 0.00 |
| 30YR VA | 7.10% | +0.03 | 0.00 |

Rates as of: 11/16

## MBS and Treasury

| | Price / Yield | Change |
|---|---|---|
| MBS UMBS 6.0 | 98.72 | +0.02 |
| 10 YR Treasury | 5.1286 | -0.0056 |
| 30 YR Treasury | 5.4758 | 0.0000 |

Pricing as of: 11/16 7:40PM EST

## Recent Housing Data

| | | Value | Change |
|---|---|---|---|
| Mortgage Apps | Nov 4 | 204.6 | +6.23% |
| Building Permits | Sep | 1.4M | +0.43% |
| Housing Starts | Sep | 1.22M | -4.24% |
| New Home Sales | Sep | 676K | -1.17% |
| Pending Home Sales | Aug | 71.2 | 0% |
| Existing Home Sales | Oct | 3.99M | +0.25% |
| Builder Confidence | Oct | 29 | -9.38% |

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Well, in a nutshell, covid is on the run. There's a lot that goes hand and hand with that, but if you could only cite one development as driving rates to extremely low levels in 2020 and then higher at an extremely fast pace in 2021, it's the shift of momentum in the pandemic. We discuss those other factors frequently enough that we'll save a more detailed breakdown for tomorrow and leave today's focus on discrepancies between rate reality and some of the news you might encounter.

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## From Bennett Capital Partners Mortgage Brokers

At Bennett Capital Partners Mortgage Brokers, located on Brickell Avenue in Miami, we are your trusted Florida mortgage broker, specializing in residential and commercial loans.

Our services are tailored to your needs, offering competitive rates and fast turnarounds. Whether you're seeking a conventional, VA, or FHA loan, we've got you covered. We also offer financing for warrantable and non-warrantable condos, condo-tels, first-time homebuyers, foreign nationals, and more.

Our specialties include:

- DSCR loans
- No Doc Loans
- Hard money loans
- Bridge Loans
- Private lending
- Jumbo loans
- Investment property loans
- 100 percent financing

We proudly serve all of Florida, including areas like Edgewater, South Beach, Brickell, Coral Gables, Tampa, Orlando, Fort Lauderdale, Naples, and more. Contact us today for expert mortgage advice and personalized loan solutions across the state!

**Philip Bennett** 

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