MONEY HOUSE

Chris Munson
SVP and Managing Director US Sales and Operations, The Moneyhouse
NMLS #169716
8751 Commodity Circl Ste 17 Orlando, FL 32819

Office: 407-255-2047
Mobile: 704-957-5053
cmunson@moneyhouseus.com

Are Markets Confused, Scared, or Just Waiting?

The US presidential election and the ensuing shift in tone on the part of the Federal Reserve were certainly **game-changers** for financial markets in the short term. But now that the dust is settling from the initial reaction, markets are looking like they're not entirely sure where they want to go from here. Are they confused, scared, or just waiting?

Some **confusion is to be expected**. After all, stocks and interest rates moved rapidly higher based on expectations for policies that would take years to fully filter through to the economy. Moreover, the move took place well before Trump ever took office.

Market participants are OK with that. It's their job to adjust **today's** stock and bond prices to reflect their best guesses about a **future** reality. They also did a good job of accounting for the increase in consumer optimism seen in recent surveys.

But markets can only run on optimism and expectations for so long. Eventually, **actual** changes will have to justify higher stock prices and interest rates. As some of President Trump's legislative efforts hit snags in recent weeks, fear set in about the sustainability of the initial reaction.

Here too, **fear is to be expected**. If policies fall short of expectations, everything might slide in the other direction for markets.

That leaves us with "**waiting**" as the most logical speed for market movements. Markets **do not like to wait**. Waiting means flat trading levels and less opportunity for profit. So markets key in on other available options to pass the time. Chief among these options for bond markets is Fed-Watching.

After the Fed unveiled a faster rate hike forecast in December, investors have become increasingly sensitive to Fed rate hike expectations. This is **especially true** for bond markets (i.e. "rates"), as can be seen in the following chart (10yr Treasuries are the best benchmark for momentum in longer-term rates like mortgages).

National Average Mortgage Rates



Mortgage News Daily	Rate	Change	Points
30YR Fixed	7.27%	-0.02	0.00
15YR Fixed	6.92%	-0.03	0.00
30YR FHA	6.90%	-0.01	0.00
30YR Jumbo	7.55%	0.00	0.00
7/6 SOFR	6.78%	-0.10	0.00
30YR VA	6.91%	-0.01	0.00

Rates as of: 10/30

MBS and Treasury

	Price / Yield	Change
MBS UMBS 6.0	99.81	-0.01
10 YR Treasury	4.9176	-0.0123
30 YR Treasury	5.2847	-0.0235

Pricing as of: 11/2 7:58AM EST

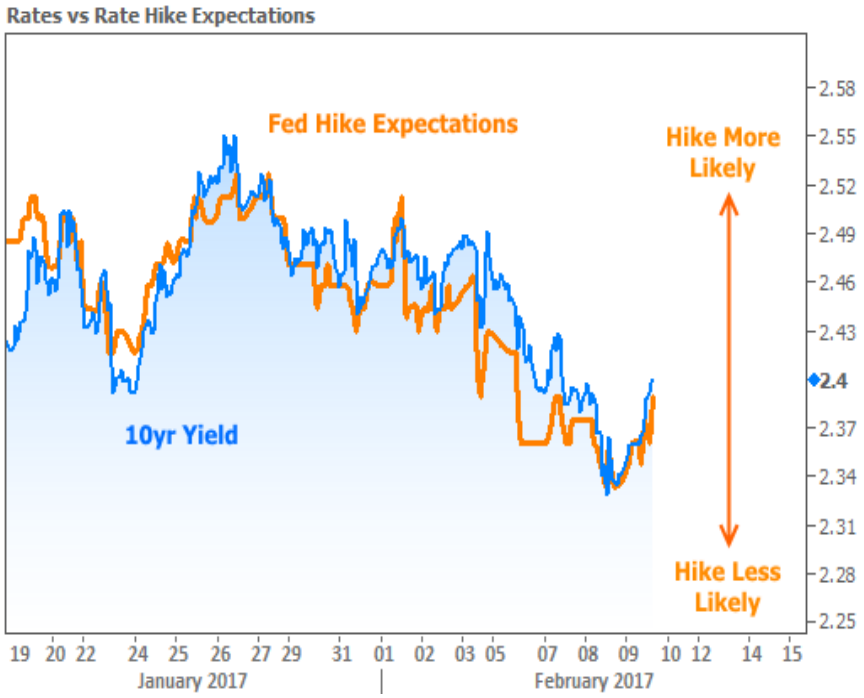
Recent Housing Data

		Value	Change
Mortgage Apps	Oct 21	195	+3.39%
Building Permits	Sep	1.4M	+0.43%
Housing Starts	Sep	1.22M	-4.24%
New Home Sales	Sep	676K	-1.17%
Pending Home Sales	Aug	71.2	0%
Existing Home Sales	Oct	3.99M	+0.25%
Builder Confidence	Oct	29	-9.38%

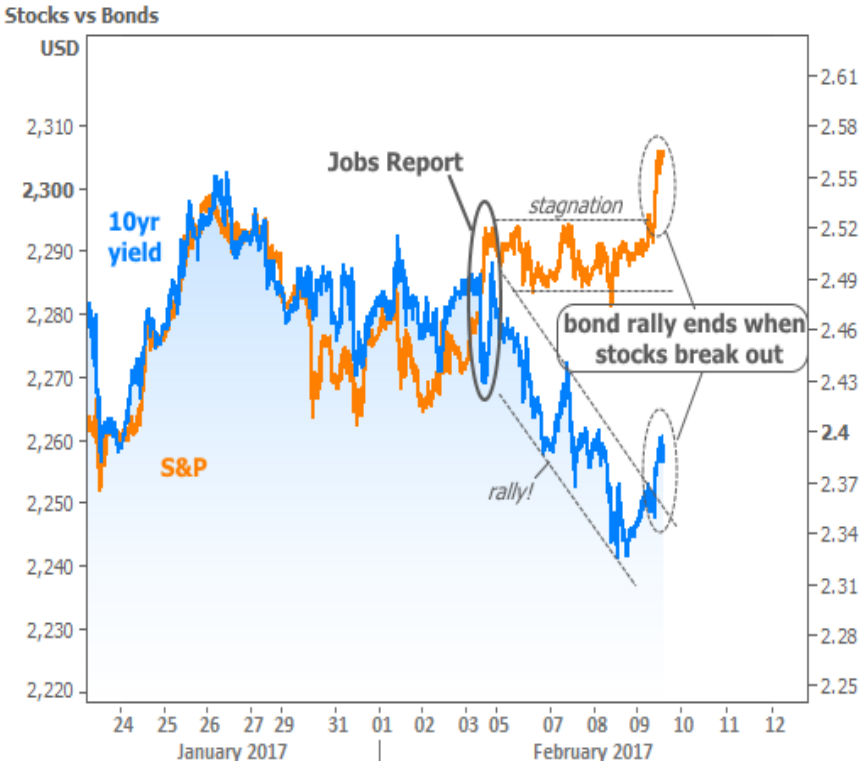
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One way markets attempt to read the Fed's mind is by watching the **economic data** that might cause the Fed to adjust its timing. Last week's jobs report was a great example of this phenomenon. Bonds rallied and stocks stagnated. That rally persisted for the first 3 days of this week, but ran out of steam on Thursday.

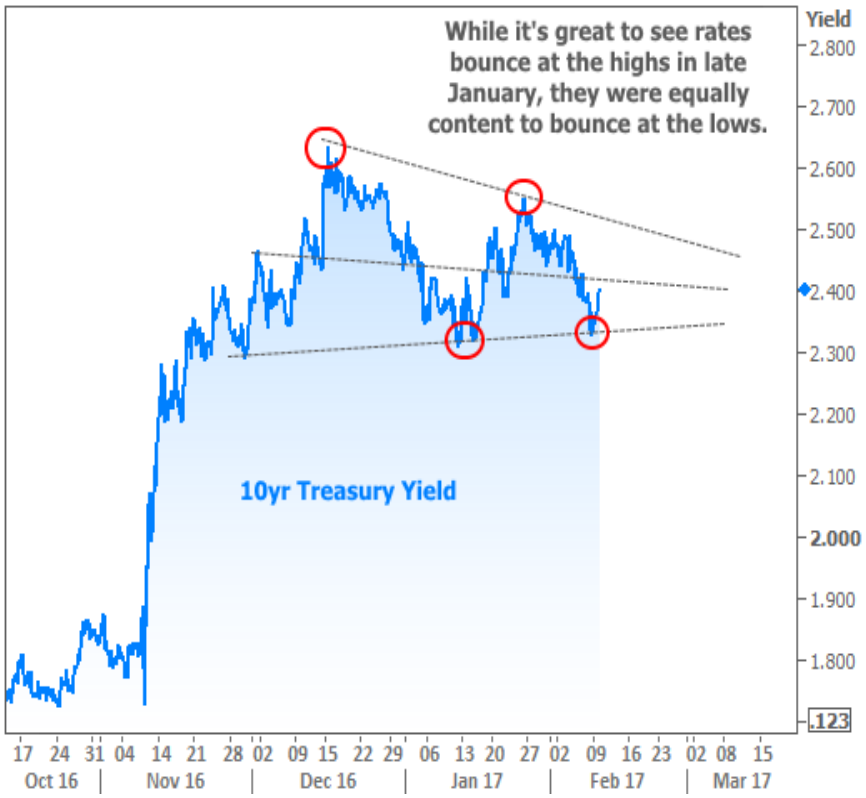


Even though the previous chart highlights a potential connection between stocks and bonds, there are other, **simpler ways** to explain the recent movement. They go back to the notion of "waiting," and they're just as valid as any other explanation. Quite simply, the bounce in rates fits perfectly with the prevailing consolidation pattern (discussed in last week's newsletter).

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Remaining inside these lines is the bond market's way of "waiting." Given that the outer lines are converging, this obviously **can't go on forever**. When rates finally break out, if they look excited about the direction they're heading, that will be the first **real** decision they've made in months.

Housing and Econ Data

This was a very light week for scheduled data and events. US Treasury auctions dominated the calendar and caused a good amount of intraday volatility for rates. As such, lender **reprices** were more common.

Housing data was generally upbeat. Fannie Mae unveiled an improved Home Purchase Sentiment survey for January. The National Association of Realtors and CoreLogic both noted strong price gains, with the latter showing year-over-year gains of more than 7 percent.

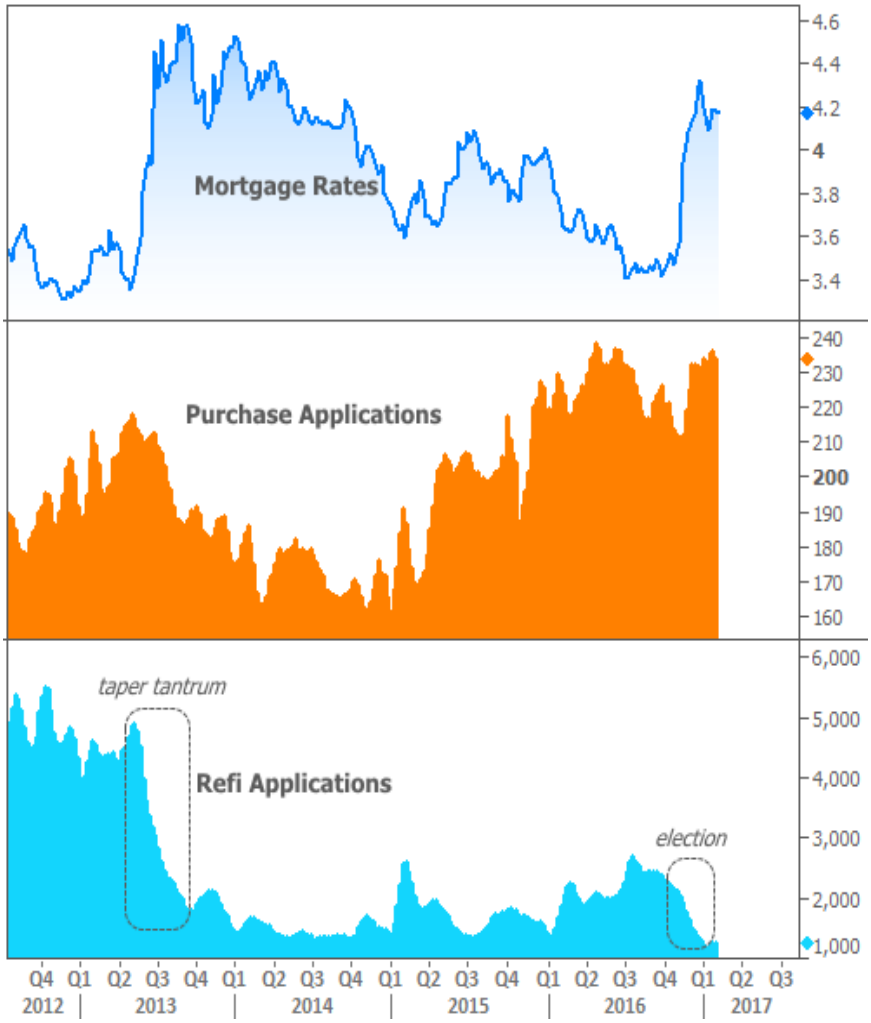
In bigger picture news, the Mortgage Bankers Association (MBA) offered some historical data that suggests the somewhat troubling slide in home-ownership is a trend that may be reversible.

The MBA also put out its weekly report on Mortgage Apps. They didn't move much overall, but the share of refinance apps fell to a 7.5-year low. This says more about the recent strength in purchase applications than it does about refi demand, which is merely falling in line with the levels typically seen during interest rate spikes. In any event, the damage has been nowhere near that seen after 2013's taper tantrum.

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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Tuesday, Feb 07				
8:30AM	Dec International trade mm $ (bl)	-44.3	-45.0	-45.2
1:00PM	3-Yr Note Auction (bl)	24		
Wednesday, Feb 08				
7:00AM	w/e Mortgage Market Index	393.6		384.7
Thursday, Feb 09				
8:30AM	w/e Initial Jobless Claims (k)	234	245	246
10:00AM	Dec Wholesale inventories mm (%)	+1.0	1.0	1.0
Friday, Feb 10				
8:30AM	Jan Import prices mm (%)	+0.4	0.2	0.4
8:30AM	Jan Export prices mm (%)	+0.1	0.1	0.3

Event Importance:

No Stars = Insignificant
☆ Low
★ Moderate
★★ Important
★★ Very Important

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Date	Event	Actual	Forecast	Prior
10:00AM	Feb Consumer Sentiment Prelim	95.7	97.9	98.5
Tuesday, Feb 14				
8:30AM	Jan Producer Prices (%)	+0.6	0.3	0.2
Wednesday, Feb 15				
8:30AM	Jan Retail sales mm (%)	+0.4	0.1	0.6
8:30AM	Jan CPI mm, sa (%)	+0.6	0.3	0.3
8:30AM	Jan Core CPI Year/Year (%)	+2.3	2.1	2.2
8:30AM	Feb NY Fed manufacturing	+18.7	7.00	6.50
9:15AM	Jan Industrial Production (%)	-0.3	0.0	0.8
9:15AM	Jan Capacity Utilization (%)	75.3	75.5	75.5
10:00AM	Dec Business inventories mm (%)	+0.4	0.4	0.7
10:00AM	Feb NAHB housing market indx	65	67	67
Thursday, Feb 16				
8:30AM	Jan Housing starts number mm (ml)	1.246	1.222	1.226
8:30AM	Jan Building permits: number (ml)	1.285	1.230	1.228
8:30AM	Feb Philly Fed Business Index	43.3	18.0	23.6
Tuesday, Apr 11				
1:00PM	10-yr Note Auction (bl)	20		
Wednesday, Apr 12				
1:00PM	30-Yr Bond Auction (bl)	12		

Our Goal is to help our Wholesale Partners grow their business.

Let our highly experienced reverse mortgage team help your company grow its HECM business.

Chris Munson

EQUAL HOUSING OPPORTUNITY

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