

### **Troy Evans**

President, Owner, Cinch Home Loans

11576 S State St #101A Draper, UT 84020

# Fed Hikes. Rates Fall. Have We Hit a **Ceiling**?

As expected, the Fed raised rates this week. Mortgage rates and 10yr Treasury yields (which aren't directly tied to the Fed Funds Rate) actually moved lower for the rest of the week. How did that happen and what might it mean for the bigger picture?

Remember, the market is all about "pricing-in" whatever it thinks it knows about the future. If the Fed is 99% likely to hike rates, the market effects of a Fed rate hike are already 99% in place ahead of time. That's how things happened this week. As such, other parts of the Fed's announcement were able to have their own effects.

At every other meeting, the Fed releases updated forecasts on key economic metrics. Investors are always most interested in the updated rate hike forecast, frequently referred to as "the dots" (because it's presented on a dot plot).

If more of the dots are moving higher, it means the Fed sees rate hikes happening **sooner** or more often. The following chart combines the previous dot plot from March with this week's changes.

Office: 8019994417 Mobile: 801.792.2697 Fax: 866.819.8416 troy@cinchhomeloans.com View My Website

### National Average Mortgage Rates



#### Mortgage News Daily

| inor tgage incom | Daily |       |      |
|------------------|-------|-------|------|
| 30 Yr. Fixed     | 7.19% | -0.06 | 0.00 |
| 15 Yr. Fixed     | 6.64% | -0.04 | 0.00 |
| 30 Yr. FHA       | 6.62% | -0.02 | 0.00 |
| 30 Yr. Jumbo     | 7.41% | -0.04 | 0.00 |
| 5/1 ARM          | 7.30% | -0.02 | 0.00 |
| Freddie Mac      |       |       |      |
| 30 Yr. Fixed     | 7.22% | -0.22 | 0.00 |
| 15 Yr. Fixed     | 6.47% | -0.29 | 0.00 |
| Rates as of: 5/7 |       |       |      |

#### Market Data

|                                | Price / Yield | Change  |
|--------------------------------|---------------|---------|
| MBS UMBS 6.0                   | 100.21        | +0.15   |
| MBS GNMA 6.0                   | 101.11        | +0.20   |
| 10 YR Treasury                 | 4.4713        | +0.0138 |
| 30 YR Treasury                 | 4.6151        | +0.0167 |
| Pricing as of: 5/7 10:44PM EST |               |         |

#### **Recent Housing Data**

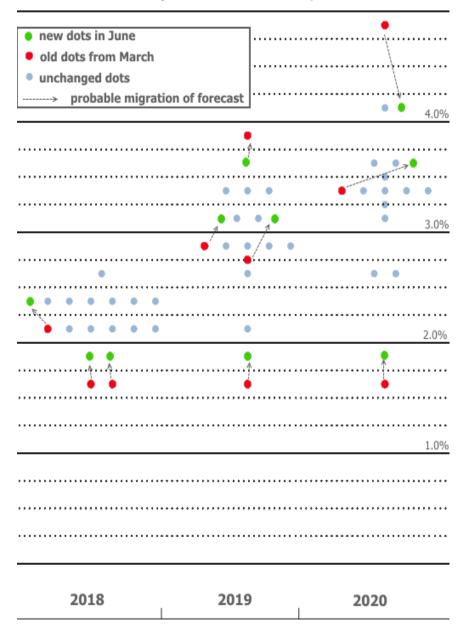
|                         |        | Value | Change  |
|-------------------------|--------|-------|---------|
| Mortgage Apps           | Apr 24 | 196.7 | -2.67%  |
| <b>Building Permits</b> | Mar    | 1.46M | -3.95%  |
| Housing Starts          | Mar    | 1.32M | -13.15% |
| New Home Sales          | Mar    | 693K  | +4.68%  |
| Pending Home Sales      | Feb    | 75.6  | +1.75%  |
| Existing Home Sales     | Feb    | 3.97M | -0.75%  |
| Builder Confidence      | Mar    | 51    | +6.25%  |

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#### The Dots!

Where Fed members see the Fed's rate by the end of the indicated year

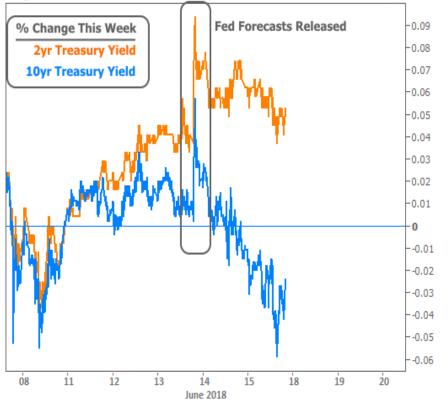


The chart tells us the Fed's rate hike outlook accelerated by just a bit. Markets reacted with an immediate move higher in rate. Keep in mind though, that because the Fed's rate dictates **overnight** rates, it has **less** of an impact on longer-term rates like 10yr Treasury yields and mortgage rates. In fact, as the next chart shows, longer-term rates actually managed to improve by the end of the week while shorter-term rates remained higher.

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The improvement in longer-term rates began with Fed Chair Powell saying that rates are getting closer to a "neutral" level. A few of his other comments were in the same vein, but all in all, his press conference was well-balanced. The correction in rates seen above has **more to do** with the fact that markets were positioned somewhat defensively heading into the this week's big ticket events.

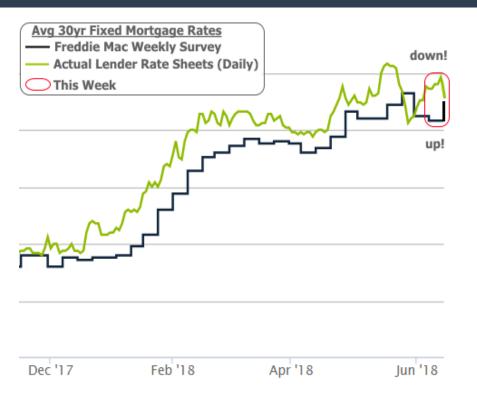
Rounding out those events, and also helping to lower traders' defenses, was Thursday morning's policy announcement from the **European Central Bank (ECB)**. Just like Fed bond buying is/was a big deal for rates (remember the taper tantrum?) so too is the fate of the European bond buying program. We knew they would be discussing their own tapering decision soon, because the program expires in September.

Rather than offer clues and make us wait several months, the ECB **surprised markets** by announcing their tapering plans in full. They offset the potential ill effects of that surprise by pledging to keep rates low through next summer--a bit longer than markets expected. This helped rates continue to improve through Friday morning.

Despite the obvious improvement in bond markets, many major media outlets published stories saying that rates **rose** this week. This discrepancy is common due to over-reliance on Freddie Mac's weekly rate survey, which only really captures rate movement from early in any given week. Because most of the improvement happened in the 2nd half of the week, much of the news is **at odds with reality**. The average lender made it back to last week's levels.

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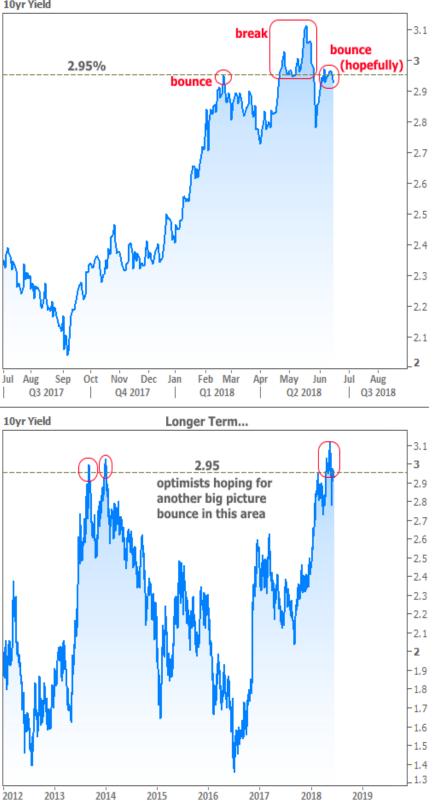


Making it through this week's big central bank announcements without rates rising means we have a **chance to see a ceiling** begin to take shape in the bigger picture. Even if the current potential ceiling doesn't end up looking like 2014's, optimists are hoping for at least some relief.

When it comes to keeping tabs on the battle for rate ceiling, **2.95% is a good level to watch** in 10yr Treasury yields. To whatever extent rates are moving higher from there, we're generally losing the battle for a bigger picture bounce. To whatever extent we're moving lower, hope remains.

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Next week's economic reports aren't big market movers, but many of them are housing-related. "Holding steady" is the name of the game as far as forecasters are concerned. Builder sentiment is expected to remain unchanged near recent highs on Monday. New Construction (Permits/Starts) is seen staying around an annual pace of 1.3 million on Tuesday. Then on Wednesday, the consensus is for a modest 1.5% improvement in Existing Home Sales after last month's 2.5% decline.

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### **Recent Economic Data**

| Date       | Event                             | Actual        | Forecast | Prior  |
|------------|-----------------------------------|---------------|----------|--------|
| Monday, .  | Jun 11                            |               |          |        |
| 11:30AM    | 3-Yr Note Auction (bl)            |               | 32       |        |
| Tuesday, . | Jun 12                            | -             |          |        |
| 8:30AM     | May CPI mm, sa (%)                | 0.2           | 0.2      | 0.2    |
| 8:30AM     | May Core CPI Year/Year (%)        | 2.2           | 2.2      | 2.1    |
| Wednesd    | ay, Jun 13                        |               | II       |        |
| 7:00AM     | w/e Mortgage Refinance Index      | 992.2         |          | 1007.3 |
| 7:00AM     | w/e MBA Purchase Index            | 249.0         |          | 252.8  |
| 8:30AM     | May Producer Prices (%)           | 0.5           | 0.3      | 0.1    |
| 8:30AM     | May Core Producer Prices YY (%)   | 2.4           | 2.3      | 2.3    |
| 2:00PM     | N/A FOMC rate decision (%)        | 1.750 - 2.000 | 1.875    | 1.62   |
| 2:30PM     | Fed Chair Powell Press Conference |               |          |        |
| Thursday   | , Jun 14                          |               |          |        |
| 8:30AM     | May Retail Sales (%)              | 0.8           | 0.4      | 0.3    |
| 8:30AM     | May Import prices mm (%)          | 0.6           | 0.5      | 0.3    |
| 8:30AM     | May Export prices mm (%)          | 0.6           | 0.3      | 0.0    |
| 8:30AM     | w/e Jobless Claims (k)            | 218           | 223      | 222    |
| Friday, Ju | n 15                              |               |          |        |
| 8:30AM     | Jun NY Fed Manufacturing          | 25.00         | 19.00    | 20.10  |
| 9:15AM     | May Industrial Production (%)     | -0.1          | 0.2      | 0.     |
| 9:15AM     | May Capacity Utilization (%)      | 77.9          | 78.1     | 78.0   |
| 10:00AM    | Jun 1yr Inflation Outlook (%)     | 2.9           |          | 2.8    |
| 10:00AM    | Jun 5yr Inflation Outlook (%)     | 2.6           |          | 2.5    |
| 10:00AM    | Jun Consumer Sentiment            | 99.3          | 98.5     | 98.0   |
| Monday, .  | Jun 18                            |               |          |        |
| 10:00AM    | Jun NAHB housing market indx      | 68            | 70       | 70     |
| Tuesday, . | Jun 19                            | -             |          |        |
| 8:30AM     | May Build permits: change mm (%)  | -4.6          |          | -0.9   |
| 8:30AM     | May House starts mm: change (%)   | 5.0           |          | -3.7   |
| Wednesd    | ay, Jun 20                        |               | 11       |        |
| 7:00AM     | w/e MBA Purchase Index            | 259.6         |          | 249.0  |
| 7:00AM     | w/e Mortgage Refinance Index      | 1052.3        |          | 992.2  |
|            | May Existing home sales (ml)      | 5.43          | 5.52     | 5.40   |
|            | May Exist. home sales % chg (%)   | -0.4          | 1.5      | -2.5   |

## Event Importance:

No Stars = Insignificant Low Moderate Important Very Important

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| Date              | Event                         | Actual | Forecast | Prior |
|-------------------|-------------------------------|--------|----------|-------|
| Thursday, Jun 21  |                               |        |          |       |
| 8:30AM            | Jun Philly Fed Business Index | 19.9   | 29.0     | 34.4  |
| 8:30AM            | w/e Jobless Claims (k)        | 218    | 220      | 218   |
| 9:00AM            | Apr Monthly Home Price mm (%) | 0.1    |          | 0.1   |
| 9:00AM            | Apr Monthly Home Price yy (%) | 6.4    |          | 6.7   |
| 10:00AM           | May Leading index chg mm (%)  | 0.2    | 0.4      | 0.4   |
| Wednesday, Jul 11 |                               |        |          |       |
| 1:00PM            | 10-yr Note Auction (bl)       | 22     |          |       |
| Thursday, Jul 12  |                               |        |          |       |
| 1:00PM            | 30-Yr Bond Auction (bl)       | 14     |          |       |

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