

Ted Rood

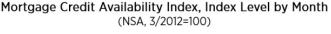
Mortgage Banker, Homesite Mortgage LLC NMLS #543290 2299 Technology Drive, Suite 2A5 O Fallon, Missouri Office: 3147400004 Mobile: 314-740-0004 ted_rood@yahoo.com

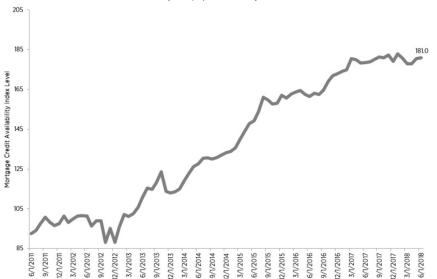
A Message from Ted Rood:

"Looking for a jumbo loan? Your options just expanded!"

Jumbo Guidelines Loosening Quicker Than The Rest

The Mortgage Bankers Association attributed an increase in its Mortgage Credit Availability Index (MCAI) last month to **increased competition** among lenders for the jumbo prime mortgage market. MBA said its index increased 0.2 percent in June to 181.0. An increase in the Index indicates that credit standards are loosening.





Due to competition which MBA's Chief Economist and Senior Vice President Mike Fratantoni categorized as "fierce," the Jumbo MCAI rose 9.3 percent from May to June and is now over 300. The Index was benchmarked to 100 in March 2012. The increase in that index component was offset by a decline in the Government MCAI which was down 3.9 percent. Fratantoni attributed recent tightening in government lending, which put that index, at its lowest point since the summer of 2016, to policy actions by the VA. The agency has

National Average Mortgage Rates



| | Rate | Change | Points |
|----------------------------------|-----------|--------|--------|
| Mortgage News I | Daily | | |
| 30 Yr. Fixed | 7.09% | +0.07 | 0.00 |
| 15 Yr. Fixed | 6.56% | +0.03 | 0.00 |
| 30 Yr. FHA | 6.62% | +0.07 | 0.00 |
| 30 Yr. Jumbo | 7.35% | +0.04 | 0.00 |
| 5/1 ARM | 7.30% | +0.06 | 0.00 |
| Freddie Mac | | | |
| 30 Yr. Fixed | 7.02% | -0.42 | 0.00 |
| 15 Yr. Fixed | 6.28% | -0.48 | 0.00 |
| Mortgage Banker | rs Assoc. | | |
| 30 Yr. Fixed | 7.08% | -0.10 | 0.63 |
| 15 Yr. Fixed | 6.61% | +0.01 | 0.65 |
| 30 Yr. FHA | 6.89% | -0.03 | 0.94 |
| 30 Yr. Jumbo | 7.22% | -0.09 | 0.58 |
| 5/1 ARM Rates as of: 5/17 | 6.56% | -0.04 | 0.66 |

Recent Housing Data

| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | May 15 | 198.1 | +0.51% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |

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been seeking to reduce churning in its Interest Rate Reduction Refinance

Loan program. It said actions by some lenders to push borrowers into multiple transactions by some lenders to push borrowers into multiple transactions by some lenders to push borrowers into multiple transactions by some lenders to push borrowers into multiple transactions. contributing to poor loan performance.

The Conventional MCAI increased by 5.5 percent, largely because of its jumbo component. The second component, the Conforming MCAI, rose 1.0 percent.

Responsive service, experienced expertise

I've dedicated my 22 year mortgage career to client education, superior service, and honest answers. The lending landscape has changed dramatically the past few years, and continues to do so. My job is to ensure client partners' loans close quickly, without surprises, and I take that responsibility very seriously. Referrals are a responsibility I appreciate; they're a measure of trust, and that trust must be earned every day, on every referral.

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