#### Mortgage Market ALERT



THE FEDERAL SAVINGS BANK

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## A Message from Ted Rood:

"Wow, bond markets are staggering today. Looks like the trend to higher rates is certainly intact!"

# ALERT: WHY ARE BONDS SELLING-OFF?!

If you're one of the lucky ones with overnight price protection, you may want to lock, if you haven't been doing so already. Bonds are in the throes of a paradoxical reaction to the Trump victory. Allow me to break that down. Let's start with the pre-paradox bullet points:

- The initial reaction to a Trump victory was always assumed to positive for bonds.
- Every pre-election headline that benefited Trumps odds also benefited bonds.
- When Trump's victory became increasingly clear overnight, bonds increasingly improved

Last night, when most of the MBS Live chat was asking me how low I thought yields could go, I rained on a few parades, saying things like "you might be very surprised at how shallow the bounce turns out to be" and "you just saw the floor in overnight trading. Sorry."

#### What would lead me to be so pessimistic about our chances for today?

There were some shorter term and longer term reasons. Some of them are/were Trump-specific:

- Although a Trump victory = uncertainty = bond buying demand, that was never a long-term trading theme.
- In other words, Trump's bond market positivity was the kind of thing a day trader (or simply "traders with very short time horizons looking to capitalize on headlines and momentum") would latch onto without giving much thought beyond the quick profit
- I'd mentioned a consensus among analysts that Trump was more likely to be negative for bond markets due to his platform (protectionism pushing inflation higher, some previous comments about not paying back Treasury debt, higher spending, lower taxes etc).

Some of the reasons were due to the technical movements overnight. Chiefly, I was concerned about the bounce on the technical level at 1.72, which was the pivot point discussed in the Day Ahead, and on numerous

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#### MBS & Treasury Market Data

100.40	-0.15
100.78	+0.04
4.4223	+0.0454
4.5610	+0.0549
	100.78 4.4223

#### **Average Mortgage Rates**

	Rate	Change	Points
Mortgage News	Daily		
30 Yr. Fixed	7.09%	+0.07	0.00
15 Yr. Fixed	6.56%	+0.03	0.00
30 Yr. FHA	6.62%	+0.07	0.00
30 Yr. Jumbo	7.35%	+0.04	0.00
5/1 ARM	7.30%	+0.06	0.00
Freddie Mac			
30 Yr. Fixed	7.02%	-0.42	0.00
15 Yr. Fixed	6.28%	-0.48	0.00
Mortgage Banke	rs Assoc.		
30 Yr. Fixed	7.08%	-0.10	0.63
15 Yr. Fixed	6.61%	+0.01	0.65
30 Yr. FHA	6.89%	-0.03	0.94
30 Yr. Jumbo	7.22%	-0.09	0.58
5/1 ARM	6.56%	-0.04	0.66
Rates as of: 5/17			

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other occasions over the past few months.

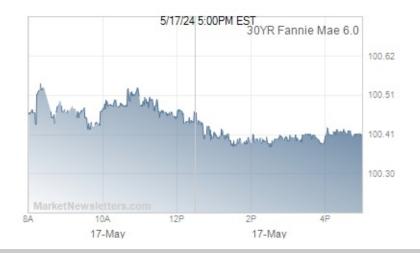
The **biggest reason** I was dismissive about any lasting positive bond market reaction to the Trump victory is simple: the election is simply not a big-picture market mover for global bond markets. Global bond markets are waiting anxiously to find out if the ECB will make any overtures toward reducing the pace of its asset purchases at the early December meeting.

Given that the trendline passing through 1.72% had seen the most action during Sep/Oct realization of ECB tapering risks, once I saw the big bounce at 1.72% overnight, it was plain to see that nothing about the US presidential election justified **abandoning the fear** that Sep/Oct served as a confirmation of a big-picture shift toward higher rates (yes, I realize that sentence might need to be read slowly, several times. Sorry about that).



**BOTTOM LINE:** If we're still living in a world where hundreds of billions of €'s in guaranteed bond buying is at stake, it doesn't make sense for bond market momentum to shift positively under any circumstances. This theme trumps Trumps victory, and even then, a Trump victory was only ever a short-term, reactionary benefit for bond markets. Bonds were under no obligation to continue rallying after buyers found their points of exhaustion in the initial overnight move. Fear about Trump's potential negative impact on bonds in the longer-term, and the bigger-picture bond market concerns were thus able to take control of today's momentum.

For the record, yes... this paradoxical result is playing out **much sooner** and in much grander fashion than most market participants expected.



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## Responsive service, experienced expertise

I've dedicated my 22 year mortgage career to client education, superior service, and honest answers. The lending landscape has changed dramatically the past few years, and continues to do so. My job is to ensure client partners' loans close quickly, without surprises, and I take that responsibility very seriously. Referrals are a responsibility I appreciate; they're a measure of trust, and that trust must be earned every day, on every referral.



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